



About S-CAPE and caresyntax®

caresyntax® enables OR teams to predict and improve surgical performance.

The caresyntax® platform converges IoT technology and healthcare data analytics to achieve key global and procedural insights. Hospitals can benchmark outcomes and improve surgical workflows, paving the way to decreased variability of cost and clinical performance. Automated real-time reporting drives training and quality improvement, allowing the hospital to save money and mitigate risk - all without the time and investment required when using big data analytics.

Our technologies have raised the performance bar in more than 6,000 operating rooms worldwide, and are supporting the next generation of data-enabled OR teams in over 10 million procedures per year. Headquartered in Berlin and Boston, with over 90 employees from 20 different nationalities, we seek highly-motivated and passionate individuals to join us.

Software Solutions Architect (f/m)

As part of the Systems Engineering department, you will work closely with sales, product management and R&D, to tailor and deploy the caresyntax® suite of applications in hospitals and ambulatory surgery centers.

Your Responsibilities

- Work alongside our Sales team to understand customer needs, present solutions, give best practice recommendations, and provide technical support for prospective customers
- Give presentations and on-site demonstrations, highlighting the benefits and unique selling points of the platform to a variety of stakeholders including nurses, physicians, IT staff, purchasing departments, and C-level executives
- Lead technical discussions with key customer representatives during the pre- and post-sales process
- Respond to functional and technical elements of RFIs/RFPs
- Create and own solutions design, system concepts, and customized offers based on customer needs and caresyntax® sales strategy
- Gather customer feedback and work with product management and R&D in elaborating and defining improved functionalities and features into our product road map
- Assist project managers and external value-added integration partners during deployment, including support with installations, technical support, and issues resolution
- Provide solutions training to Sales team, partners, and end-users as part of the deployment process

Your Qualifications

- Bachelor's degree in Medical Informatics, Computer Engineering, or Computer Science
- A minimum of 5 years experience and a track record of successful management of software integration projects in healthcare
- Good understanding of OR workflows implementation and current pain points
- Prior experience working with hospital facilities and information systems, IT/Unified Communications groups
- Excellent customer-facing skills and an ability to breakdown complex solutions for various stakeholders
- Excellent verbal and written communication skills in German and English, including an ability to produce clear and detailed technical documentation
- Technical Knowledge:

- Healthcare standard formats and interfaces (HL7, DICOM)
- Healthcare information systems architecture and technologies (HIS, PACS)
- Internetworking cloud, virtualization, outsourced infrastructure solutions
- SAN, NAS, and Cloud Storage architecture
- Unified Communications and media streaming technologies and products

Why work for us? - We offer

- an international and innovative environment
- a warm-hearted, flexible, and solution-oriented culture
- room to introduce and implement creative ideas and develop your talents
- professional and intellectual exchange with highly-talented and ambitious colleagues from all over the world
- self-organisation and agile methods encouraged
- work visa sponsorship and relocation assistance provided, where applicable

If this job description and culture seem like a good fit to you, then we would be glad to receive your compelling application. Please send by email along with your Resume/CV, Cover Letter, salary expectations, and your earliest possible starting date to:

S-CAPE GmbH

Human Relations

Sabine Deschauer / Inka Wolfemann

bewerbung@s-cape.com

Further information can be found at:

www.s-cape.com

www.caresyntax.com