



## **PRESS RELEASE**

Digital operating rooms:

S-CAPE acquires several major contracts to equip integrated operating rooms

Major progress in developing S-CAPE into a major provider of software and hardware solutions for integrating operating rooms - O.R. integration

Berlin, July 3, 2014: Over the past few months, S-CAPE GmbH, a provider of cutting-edge software and hardware solutions for integrated, digital operating rooms, has been awarded contracts worth several million euros to equip more than one hundred operating rooms. In parallel, S-CAPE is investing heavily in new technology and in its locations in Berlin and Reichenbach/Saxony to step up its efforts to transform the company from a producer of digital OR image viewing equipment into a provider of tailor-made integrated solutions for operating rooms. The investments amount in total to a seven-digit figure.

Orders have been acquired both in Europe and worldwide. More than 35 % of all orders are from Europe, 10 % from North and South America and 55 % from Asia and the Middle East. As a result, expansion of the company's international business is progressing faster than originally planned. Its order intake in Germany also shows a marked upward trend. S-CAPE was acquired in July 2013 by a group of investors led by Björn von Siemens and Dennis Kogan. At the same time, Mr. von Siemens and Mr. Kogan took over management of the company together with a group of experienced entrepreneurs.

"We are building S-CAPE to become a leading provider of IT solutions for the OR sector and beyond, building of course on the company's almost 25-year success story," Dennis Kogan explained. S-CAPE's leading role in the field of innovative solutions for integrated operating rooms was confirmed in March 2014 when it won the Frost & Sullivan Product Leadership Award, a coveted prize in the medical technology field. S-CAPE's new modular product line for integrated operating rooms, Prime OR, saw its market launch at this year's conhIT trade fair in Berlin. This step reflects the company's evolution from a producer of digital image viewing to a provider of software and hardware solutions for integrated ORs.



In March, the company opened a new location in Berlin, allowing it to better serve national and international business needs. From here, S-CAPE conducts its sales and marketing activities, as well as its software development.

In the course of its expansion, S-CAPE has been able to attract and recruit leading OR integration experts. "This shows that the industry is responding extremely positively to S-CAPE's development," according to Managing Director, Björn von Siemens. The company has also been able to attract experienced entrepreneurs from the fields of medical engineering, systems technology, eHealth and other sectors as investors. Together with the management and employees, they aim to sustain the ongoing development of S-CAPE with a long term view.

For further information, visit [www.s-cape.com](http://www.s-cape.com) or enter the QR code



The company's expectations for the second financial year following the acquisition are extremely positive, focus being on continuing product development in both the software and hardware sectors, as well as expansion of national and international business operations.

### **S-CAPE Press Contact**

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## **About S-CAPE® GmbH**

S-CAPE® - Your Partner in OR Integration

S-CAPE GmbH is a German company located in Berlin and Reichenbach (Saxony). The company develops and distributes hardware and software solutions for integrated digital operating rooms. S-CAPE system solutions have already been installed in close to 5,000 operating rooms in over 1,000 hospitals in 41 countries. In addition to its outstanding products, S-CAPE offers on-site consultation and services allowing for optimal configuration of its hardware and software solutions to meet individual customer needs. The company co-operates with medical practitioners across the world to develop new ideas. Its partnerships with manufacturers of medical devices and IT products ensure optimal customer support. S-CAPE GmbH has been certified in accordance with DIN EN ISO 9001 since 1996 and operates its own quality management system.